# S106 Affordable Housing units: Market challenges

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## The problems

Tens of thousands S106 AH units with detailed planning permission are uncontracted

Developers receiving fewer bids or at a level below build cost

Market in all areas constrained, but London especially so

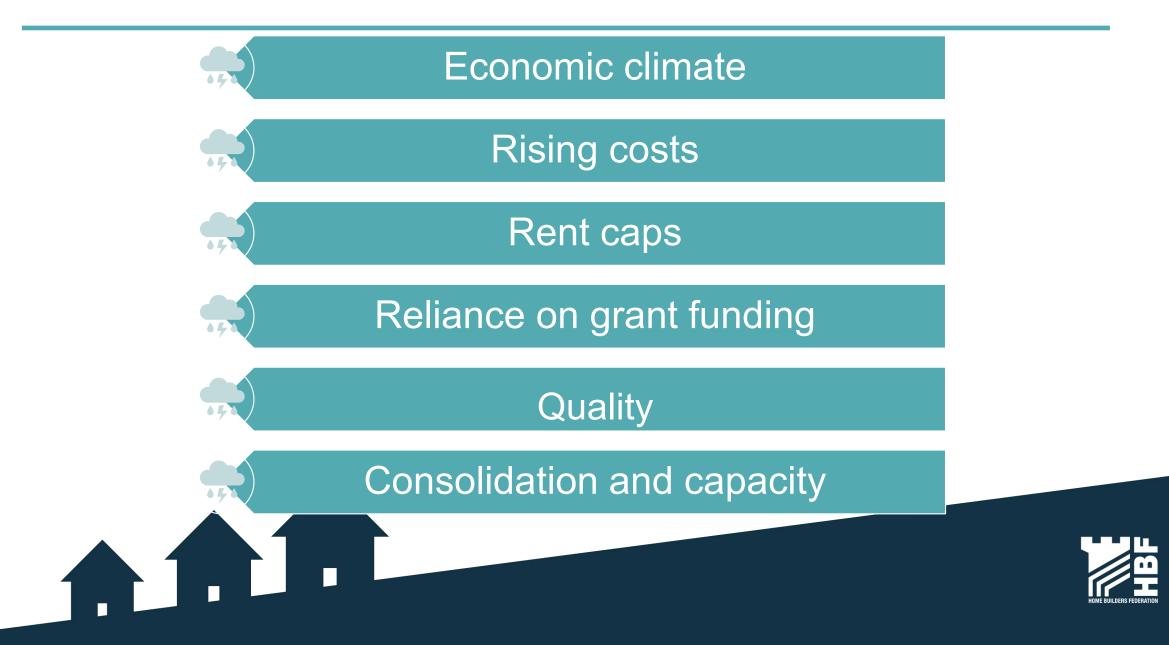
Higher density apartments schemes particularly challenging







#### The situation has emerged due to a perfect storm of issues...



## **Potential resolutions**



- Renegotiating S106 agreements/ greater use of cascade agreements
- Additionality
- Early engagement with RPs
- Affordable Homes Programme & Long-Term Social Rent Settlement certainty
- Grant funding for use on S106 units for a limited period
- BUT long-term solutions are needed too



# Activity

- •Continuing to raise the issue with MHCLG, Homes England and other policy makers
- Written Ministerial Statement on use of cascades and general flexibility on AH mix
- •Working with colleagues in local government and RP sectors
- Media coverage more to come
- •Data gathering







### In conclusion..

- •The situation continues to be challenging but we're working to find a solution
- •Tackling this issue will be vital if the Government's housing targets are to be realised
- •Please continue to share your data/case studies with HBF to help us build momentum





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